

# Senior Applied AI Solution Engineer

Salary range of £90,000 - £135,000 plus EMI



## About Tomoro

Tomoro enables organisations to realise competitive advantage with the power of Generative AI. We work with large corporate clients to create meaningful AI strategies, build production-ready AI solutions and effectively integrate those solutions in their businesses.

Our alliance with OpenAI and NVIDIA (among others) enables us to lead the industry in building valuable, scalable, enterprise-ready solutions for businesses.

We're driven by applied R&D, prototyping and AI innovation. Our client teams are focused on tackling the most challenging aspects of applied AI in the enterprise sector directly with clients.

## About the role

Applied AI solution engineers are expected to work in small teams of Tomoro and client engineers to design, build and deploy AI applications, such as agents built around Large Language Models.

As your experience and expertise in the role grows, this may extend to leading these teams, owning solutions end-to-end and advising clients in this space.

The typical applications we build use existing closed or open-source foundational models, potentially with some fine tuning. We generally do not need to train our own foundational models from scratch.





## Responsibilities

The examples describe the types of responsibilities senior AI solution engineers at Tomoro will have.

We do not expect every successful candidate to have experience in all of these areas. We encourage you to apply if the role excites you and you believe you can demonstrate a combination of the following capabilities.

### **Visionary Leadership in Solution Development:**

As a Senior AI Solution Engineer, you'll be setting the vision for cutting-edge AI solutions and products. You'll own the delivery process from idea generation to deployment, ensuring that our AI-powered solutions are not only innovative but also aligned with our clients' strategic objectives.

### **Advanced Analytical Problem-Solving:**

Your role involves a deep analytical approach to problem-solving. You will be responsible for breaking down complex challenges into manageable plans, making critical decisions that shape the direction of projects.

### **Expertise in AI Application Development:**

With your strong background in designing, developing, testing, and deploying data and AI applications at an enterprise scale, you will provide technical leadership in building robust, efficient solutions that drive business transformation.

### **Hands-on Development and Team Oversight:**

You will be comfortable with being both hands-on with coding and providing technical leadership and delivery oversight to teams of engineers. Your role balances the technical aspects of AI solution engineering with the leadership and guidance necessary to drive team success.

### **Code Review and Mentorship:**

As a senior figure, you will manage and coach teams of engineers, fostering an environment of learning and growth, while providing critical feedback and ensuring the highest quality of code. Your guidance will be instrumental in developing the next generation of AI talent within Tomoro.

### **Technical Stewardship across a Portfolio of Projects:**

You will work across multiple accounts or projects simultaneously, amplifying your impact through effective team leadership. Your ability to juggle various responsibilities will be key to the success of our projects.

### **Contribution to Tomoro R&D product & asset development:**

Your role involves working within our R&D team contributing reusable assets to our core code repositories, thereby enhancing our collective knowledge base and technical capabilities.

### **Senior Client Communication:**

Communicating with senior business and technical clients is a key part of your role. You will be responsible for explaining complex AI approaches, demonstrating solutions, and building strong, trusting relationships with our clients.

**Our mission is to make  
the 3-day working  
week a reality!**

Everyone in Tomoro shares the passion for AI technology and its power for good and we are looking for people who believe in that mission to join us on our journey.



# Indicators you'll be a good fit

### Background in software development:

You have 5+ years of experience in developing software solutions for enterprise.

Strong experience leading the design and development of production-grade solutions in enterprise, involving:

- Python applications and data processing
- Building microservices
- Large scale stateful distributed systems
- Large language models

**Strategic thinker and team leader:** You are on the journey from being a strong individual contributor to managing and leading teams. You can demonstrate successful experience in both hands-on engineering and owning outcomes from inception to completion. You are comfortable setting out a vision for a solution, planning out tasks, managing teams and taking decisions. You are passionate and positive and can inspire and motivate teams to come together deliver in challenging

### Standard setter:

You set high standards of technical excellence for yourself and your teams, providing guidance, identifying areas for improvement, and constantly striving towards better coding practices. circumstances.

### Effective communicator:

You are comfortable explaining concepts and approaches to senior business leaders and both technical and non-technical audiences.

### Coach, mentor and educator:

You have a history of supporting the professional development of engineers, creating a supportive environment which encourages learning and growth. You are committed to sharing knowledge and driving collective improvement across Tomoro and our clients' organisations.

### "Multi-threaded" operator:

At this stage of Tomoro's journey, we often need our senior team members to contribute to or oversee multiple projects at the same time. Your ability to balance your time and focus across a portfolio will be important for you to succeed.

### Innovator and thought leader:

You proactively stay up to date with the latest developments in AI technology, connecting the dots and devising ways to apply new tools and techniques to real world problems faced by Tomoro and our clients. You contribute to the organisation's knowledge base and assets and are developing a reputation in the market for your insights and expertise.

## Package

Salary range of £90,000 - £135,000 + EMIs\*

- Opportunity to join our \*Enterprise Management Incentive Scheme, providing you with share options to benefit from the success of the business as we grow
- Holiday entitlement of 25 days + bank holidays
- Aviva Private medical insurance
- Mediacash wellness cash plan (helps to cover your everyday healthcare needs)
- Life Policy
- Employee Assistance Programme (access to 24/7 helpline for in-the-moment support from qualified BACP counsellors)
- Company pension
- Access to exclusive discount platform
- Career Coach

### Location

Hybrid working policy. May need to be flexible to travel to client offices as part of project work.



## Tomoro DNA

In Tomoro we value diverse perspectives and experiences, and we understand that some strong candidates will not fulfil every qualification listed above.

Studies have demonstrated that individuals from underrepresented groups often experience feelings of imposter syndrome, leading them to underestimate their suitability for certain positions. We strongly encourage you to apply if this role excites you, even if you do not meet every single criterion. Your unique skills and experiences might be exactly what we need.

Tomoro is committed to promoting equal opportunities in employment. You and any job applicants will receive equal treatment regardless of any legally protected characteristics.

We are committed to providing reasonable accommodations to applicants with disabilities, please make us aware of your needs upon application.

**We're AI native** - AI is our second nature

**We're human-centred** - prioritise people in progress

**We try things out** - we experiment and learn from experience

**We're a collective** - we all work make tomorrow better than today

**We show up different** - making each engagement and interaction with Tomoro feels distinctive

**We build for business** - we aim to be a workplace where AI meets industry IQ

Generative AI  
at enterprise  
scale

tomoro.ai